



Foreign Agricultural Service

**GAIN Report**

Global Agriculture Information Network

Required Report - public distribution

Date: 10/9/2002

GAIN Report #CA2118

## Canada

## Fishery Products

## Annual

## 2002

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**Report Highlights:** Canada is the second most important export market for U.S. edible fish and seafood after Japan. U.S. fish and seafood sales to Canada during 2001 reached \$575 million and marked the fourth consecutive year that they captured a growing share of Canada's expanding import market for edible fish and seafood.

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Includes PSD changes: Yes  
Includes Trade Matrix: Yes  
Unscheduled Report  
Ottawa [CA1], CA

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## Executive Summary

- \* Canada's total commercial fish and seafood catch during 2001 reached an estimated 1,030,666 metric tons, nearly 6% above the level of a year earlier. Most of the growth in the total catch was attributable to increased landings of groundfish, predominantly hake, shellfish increases, and higher farmed-raised production of salmon and mussels.
- \* In early 2002, the British Columbia government ended its moratorium on fish farm expansion that had been in effect since 1995.
- \* The B.C. Salmon Farmers Association estimates B.C. salmon farmers will invest C\$50-C\$60 million annually over the next 10 years and expand at the rate of about 10 new farms per year, which will roughly double the industry within a decade.
- \* In 2001, Canada was the second most important export market for U.S. edible fish and seafood after Japan and accounted for \$575 million in sales. The U.S. share of the Canadian import market for edible fish and seafood rose to 44% and marked the fourth consecutive year that U.S. fishery product exporters captured an increased share.
- \* U.S. exports of halibut/greenland turbot to Canada topped the list of U.S. fresh or frozen fish and seafood exports to Canada with an annual average growth rate of over 73% during the five year period 1997-2001.
- \* The U.S. processed fish and seafood items that registered the top growth rates in exports to Canada over the 1997-2001 period were prepared fish sticks, other prepared fish and fresh salmon. U.S. export growth levels were also strong for imitation seafood categories during the period.
- \* After slipping in 2000, total Canadian fish and seafood exports rose to 478,280 metric tons, up more than 11% a year earlier due mostly to higher sales of shellfish and fresh fish to the United States. In recent years, two-thirds of Canadian exports of fish and seafood have been destined for the U.S. domestic market.
- \* Canadian fish and seafood exports to Japan in 2002 may recover from recent lows, but they remain well below the 70,000 metric ton range exported to Japan during the mid-1990s. Japan is the number two market for Canadian fishery product exports.

## Section I. Production

According to Fisheries and Oceans Canada, total Canadian commercial fish and seafood catch during 2001 reached an estimated 1,030,666 metric tons, nearly 6% above the level of a year earlier. Most of the growth in the total catch was attributable to increased landings of groundfish, predominantly hake. Additional increases were noted in shellfish landings with scallop, lobster and crab all advancing above 2000 levels. In addition, farm-raised production of salmon and mussels contributed to increased harvests from that sector during 2001.

CANADA: FISH & SHELLFISH COMMERCIAL CATCH				
(includes aquaculture)				
Landings in Metric Tons, Live Weight				
Species	2000	2001	2002	2003
	Revised	Prelim.	Post	Post
			Estimate	Forecast
Groundfish	227,309	271,835	250,000	260000
Pelag.&oth.finfish	294,178	300,795	290,000	280000
Shellfish	434,129	440,695	460,000	485000
SUBTOTAL SEA/SHELLFISH	955,616	1,013,325	1,000,000	1,025,000
Other:				
Marine Plants/Roe	18,274	17,341	18,000	20,000
SEA FISHERY TOTAL	973,890	1,030,666	1,018,000	1,045,000
Source: Dept. of Fish.& Oceans and post estimates				
catch01.wk4				



## Landings By Species

The following is a summary of the most recent available data on Canadian commercial landings as published by Fisheries and Oceans Canada.

2001 ATLANTIC & PACIFIC COASTS COMMERCIAL LANDINGS, BY PROVINCE			
(metric tonnes, live weight)			
	Total	British	Total
	Atlantic Coast	Columbia	Canada
Groundfish			
Cod	40,325	473	40,798
Haddock	15,594	0	15,594
Redfish	19,710	21,558	41,268
Halibut	1,646	4,505	6,151
Flatfishes	25,115	5,517	30,632
Greenland turbot	13,814	8,251	22,065
Pollock	7,189	1,747	8,936
Hake	22,957	61,016	83,973
Cusk	1,498	0	1,498
Catfish	578	0	578
Skate	2,625	1,545	4,170
Dogfish	3,760	4,287	8,047
Other	2,791	5,333	8,124
Total Groundfish	157,603	114,232	271,835
Pelagic & other finfish			
Herring	199,295	24,189	223,484
Mackerel	24,488	20	24,508
Swordfish	1,079	0	1,079
Tuna	929	3,061	3,990
Alewife	2,790	0	2,790
Eel	220	0	220
Salmon	0	22,916	22,916
Smelt	308	0	308
Capelin	19,746	0	19,746
Other	1,522	233	1,755

Total Pelagic	250,376	50,419	300,795
			continued...
2001 COMMERCIAL LANDINGS, continued			
(metric tonnes, live weight)			
	Total	British	Total
	Atlantic Coast	Columbia	Canada
Shellfish			
Clams/quahaugs	26,909	2,526	29,435
Oyster	3,009	0	3,009
Scallop (1)	90,542	39	90,581
Squid	65	10	75
Mussel	11,829	0	11,829
Lobster	51,412	0	51,412
Shrimp	125,561	4,212	129,773
Crab, Queen	95,299	0	95,299
Crab, Other	12,273	5,685	17,958
Sea urchin	2,775	4,285	7,060
Other	3,395	878	4,273
Total Shellfish	423,070	17,625	440,695
Subtotal Seafish/shellfish	831,049	182,276	1,013,325
Other			
Marine plants	14,932	0	14,932
Lumpfish roe	937	0	937
Miscellaneous	1,024	448	1,472
Total Other	16,893	448	17,341
GRAND TOTAL	847,942	182,724	1,030,666
Source: Fisheries & Oceans			



## Section II. Fish Product Production

Statistics Canada reports Canadian fishery product production on an annual basis. The most recent data (below) show a trend to increased shellfish production versus declines in most other categories. The figures below include production from both Canadian catch and foreign catch delivered to Canadian fish processors.

CANADA: Fishery Product Production, By Type				
Units: metric tons				
	1999	2000	2001	2002
	revised		estimate	forecast
Seafish				
-Fresh & Frozen	180,130	159,900	150,000	150,000
-Processed	77,200	68,510	65,000	60,000
Shellfish	74,140	80,910	85,000	90,000
Freshwater Fish	20,360	20,500	21,000	21,500
TOTALS	351,830	329,820	321,000	321,500
Source: Statistics Canada & Post estimates				

## Section III. Aquaculture Production

In early 2002, the British Columbia government announced that new, comprehensive environmental standards and practices will allow for the managed expansion of the salmon aquaculture industry in British Columbia thus ending a moratorium on fish farms in effect since 1995 (see CA2014).

Following a two-year comprehensive study of the salmon aquaculture industry, B.C.'s Environmental Assessment Office recommended proceeding with fish farm expansion. The province is implementing new standards to address escapes, fish health, siting, etc. The B.C. Salmon Farmers Association estimates B.C. salmon farmers will invest C\$50-C\$60 million annually over the next 10 years and expand at the rate of about 10 new farms per year, which will roughly double the industry within a decade.

Canada: Aquaculture Production				
Units: metric tons			Post	Post
	Revised	Prelim.	Estimate	Forecast
	1999	2000	2001	2002
<b>FINFISH</b>				
Salmon	72,890	78,495	85,000	90,000
Trout	6,581	6,407	6,000	6,500
Steelhead	6,002	5,523	5,000	5,000
Other	595	694	700	750
Subtotal*	86,150	91,195	96,700	102,250
<b>SHELLFISH</b>				
Manila Clams	800	1,000	1,100	1,200
Oysters	8,785	10,024	12,000	12,500
Mussels	17,397	21,287	25,000	22,000
Scallops	55	59	60	70
Other	41	359	350	400
Subtotal*	27,078	32,729	38,510	36,170
<b>TOTAL</b>	<b>113,228</b>	<b>123,924</b>	<b>135,210</b>	<b>138,420</b>
*Includes data deemed confidential by StatCan				
that would disclose proprietary information				

if categorized			
Source: Statistics Canada			

## Section IV. Consumption

Total Canadian per capita fish and seafood consumption levels, which showed steady gains in the late 1990s, dipped slightly during 2000 according to Statistics Canada. However, shellfish and freshwater fish consumption continued an upward trend reflecting in part, immigrant concentrations from regions of the world with relatively high fish and seafood consumption and wider choices of fish and seafood in the restaurant and foodservice sector. Fish is included in Health Canada's Food Guide to Healthy Eating.

## Per Capita

CANADA: Fish & Seafood Per Capita Consumption					
(kilograms, edible weight)					
	1996	1997	1998	1999	2000
Seafish					
Fresh & Frozen	4.49	4.29	4.01	4.81	4.24
Processed	1.97	2.26	2.38	2.49	2.19
Shellfish	1.65	1.86	2.10	2.29	2.37
Freshwater Fish*	0.30	0.36	0.32	0.42	0.52
Total	8.41	8.77	8.81	10.01	9.32
*revised series					
Source: Statistics Canada					

## Section V. Trade

## Imports of Fish and Seafood

For the fourth consecutive year, U.S. fish and seafood exporters during 2001 captured a greater share of the Canadian import market for edible fish and seafood. In 2001, U.S. market share increased to 44%, averaging a 1% per year gain since 1998. Thailand and China were the next most important suppliers to Canada with market shares of 11% and 6% respectively. In 2001, Canada was the second most important export market for U.S. edible fish and seafood after Japan.

Canadian Fish & Seafood Imports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	326,154	339,027	352,170	185,265	194,577	5%
United States	138,389	147,472	156,223	80,303	77,963	-3%
Thailand	37,574	34,669	39,033	20,239	22,754	12%
China	16,910	18,561	21,263	12,618	13,284	5%
Norway	15,764	17,375	20,293	9,721	10,188	5%
Russia	23,823	17,335	15,962	10,268	14,153	38%
Faroe Islands	10,631	8,669	11,673	6,262	2,833	-55%
Estonia	8,522	12,404	10,355	4,076	3,026	-26%
Iceland	12,177	13,633	8,687	4,021	4,714	17%
Taiwan	5,791	9,295	6,557	3,694	3,651	-1%
Argentina	1,195	1,411	4,817	4,284	1,518	-65%
Chile	2,561	3,806	4,461	2,210	3,461	57%
All Others	52,817	54,397	52,845	27,568	37,034	34%
U.S. Share	42%	43%	44%	43%	40%	
HS Codes:						
301.91	Live Trout		304	Fish Fillets; Other Fish, Fresh or Chilled		
301.92	Live Eels		305	Fish, Dried, Salted, Smoked, etc.		
301.93	Live Carp		306	Crustaceans, Live, Cooked, Fresh, etc.		
301.99	Fish, Live, nes		307	Molluscs & Aqua Invertebrates		
302	Fish, Fresh or Chilled		1603	Fish, extracts, etc.		
303	Fish, Frozen		1604	Fish, Preserved or Prepared		
Note: Excludes ornamental fish						

Source: World Trade Atlas				
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### Fish and Seafood Exports

After slipping in 2000, total Canadian fish and seafood exports rose to 478,280 metric tons, up more than 11% a year earlier due mostly to higher volumes of shellfish and fresh fish to the United States. The trend continued in the first half of 2002 with Canadian exports to its most important markets, the U.S. and Japan, up 9% and 23% respectively from levels during the first six months of 2001. Canadian fish and seafood exports to Japan in 2002 may recover to their 1999 level of 50,075 metric tons, but they remain well below the export levels to Japan during the mid-1990s of more than 70,000 metric tons. In recent years, two-thirds of Canadian exports of fish and seafood have been destined for the U.S. domestic market.

Canadian Fish & Seafood Exports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	443,810	430,205	478,280	273,566	309,881	13%
United States	289,487	292,641	314,211	182,035	199,115	9%
Japan	50,075	44,257	39,705	24,315	29,787	23%
China	11,763	13,703	17,510	9,321	18,755	101%
Denmark	12,160	11,276	12,669	8,710	9,363	7%
Dominican Rep.	8,519	7,324	10,626	6,903	8,367	21%
Korea, South	2,665	3,041	6,551	2,293	5,375	134%
Iceland	1,055	58	29	5	5,299	+100%
Germany	10,867	7,045	12,209	7,461	3,730	-50%
France	5,574	4,800	6,851	3,307	3,705	12%
United Kingdom	8,289	7,898	9,077	4,167	3,492	-16%
All Others	43,355	38,162	48,842	25,048	22,893	-9%
% share to U.S.	65%	68%	66%	67%	64%	
HS Codes; 03; 1604; 1605						

Source: World Trade Atlas
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## Section VI. Policy

### Dumping Investigation of Live Mussels from Canada Terminated

On January 30, 2002 the Department of Commerce (DOC) published a notice in the Federal Register stating that it had received a request from the petitioner withdrawing its petition and was therefore terminating its anti-dumping investigation on live processed blue mussels from Canada.

The original petition was filed March 12, 2001, by Great Eastern Mussel Farms Inc., of Maine and an anti-dumping investigation was initiated by the DOC on April 6, 2001. On October 12, 2001, the Department of Commerce announced its preliminary determination in the anti-dumping investigation into imports of processed mussels from Prince Edward Island. The DOC found that two of the four largest exporters of processed blue mussels from Canada had sold their product below fair value and would face anti-dumping duties of 3.48% and 4.7%. The other two major exporters were assessed zero duty. All other exporters were assessed a 4.33% duty. On January 7, 2002 Great Eastern withdrew its petition citing improved market conditions.

### Canada Announces New Approach to Dealing With Foreign Vessels for Serious Violations of NAFO Measures

On September 27, 2002, Fisheries and Oceans Canada announced a new approach where Canada will close its ports to foreign fishing vessels (by denying access licences to ports) that are believed to have committed serious violations of conservation and enforcement measures set by the Northwest Atlantic Fisheries Organization (NAFO). The decision to deny a licence for access to Canadian ports will be based on evidence gathered from all available information including at-sea or port inspections, surveillance positional data, and observer reports. The violations considered serious enough to take this action include: misreporting of catch, by area or species; fishing after a closure; directed fishing of a species under moratorium; exceeding allocations; improper use of fishing gear; failure to maintain independent and impartial observer coverage at all times while fishing in the NAFO Regulatory Area; and interference with a NAFO inspector, observer or evidence. In the past, Canada has closed its ports to the fleets of nations that do not control their vessels sufficiently to ensure their compliance with NAFO conservation

measures. The new approach will focus on individual vessels as well. According to F&O, there has been an increasing trend of non-compliance by foreign fishing vessels in the NAFO Regulatory Area during the past three years. These violations of the NAFO rules concern Canada because they threaten the conservation of the NAFO-managed stocks, and in particular, the important straddling stocks which also occur in Canadian waters.

## Section VII. Export Promotion

### Program for Export Market Development

The Program for Export Market Development (PEMD) is the Canadian government's cornerstone international business development program. Since its inception in 1971, PEMD has assisted over 29,000 Canadian businesses (all sectors) in marketing their products and services abroad. The GOC only discloses PEMD support by aggregate industry sectors (i.e., manufacturing, construction, with agriculture grouped with mining and forestry). Post estimates fish industry PEMD funding at under C\$500,000 annually. In addition, post estimates private industry contributions to fish and seafood export promotion at about \$C1.0 million.

Specifically, the PEMD objective is to increase export sales of Canadian goods and services by sharing the costs of activities that companies normally could not or would not undertake alone, thereby reducing risks involved in entering a foreign market.

Through a partnership-like relationship between government and business, the program encourages a long-term focus on target markets with built-in flexibility to respond to changing market conditions.

The PEMD program is comprised of four major elements: Market Development Strategies (MDS), New-to-Exporting Companies, Capital Projects Bidding and Trade Association Activities.

Background information and the PEMD annual report is available at:<http://www.infoexport.gc.ca/pemd-e.asp>

### Seafood Sector Reports

Canada's Trade Commissioners at overseas posts have prepared Seafood Market reports, by sector, for the world's major geographic regions. They are made available to Canadian fish exporters at: <http://www.infoexport.gc.ca/ie-en/IndustrySector.jsp>

### Fisheries and Oceans Export Directory

The federal Department of Fisheries and Oceans is in the process of constructing a Canadian Exporters List for their website: [http://www.dfo-mpo.gc.ca/home-accueil\\_e.htm](http://www.dfo-mpo.gc.ca/home-accueil_e.htm)

## Section VII. Marketing

### Opportunities for U.S. Exporters

Canada is the second most important market for U.S. edible fish and seafood exports, after Japan. The

United States accounted for 44% of total Canadian imports of edible fish and seafood during 2001. The second most important supplier to Canada was Thailand with an 11% share of the Canadian fish and seafood market.



## U.S. Fish and Seafood Exports; Highest Growth Rate Categories

U.S. exports of halibut/greenland turbot to Canada tops the list of U.S. fresh or frozen fish and seafood exports to Canada with an annual average growth rate of over 73% during the five year period 1997-2001. Post has constructed the following table to show other high growth rate categories (those above 10%) for U.S. fish and seafood sales to Canada during the period.

U.S. Fish and Seafood Exports to Canada; Highest Growth Rate Categories							
1997 - 2001							
Fresh, Chilled, or Frozen							
Units: Metric tons							
							AAGR*
HS	Description	1997	1998	1999	2000	2001	'97-01
30221	HALIBUT/GREENLAND TURBOT	391	3,484	4,049	4,021	6,075	73.1%
30341	LONGFINNED TUNAS	101	886	459	763	1,300	66.8%
30342	YELLOWFIN TUNA	12	26	72	96	142	62.7%
30371	SARDINES	33	59	61	42	158	36.4%
30410	FRESH NOT STEAKS	917	1,383	2,355	3,277	4,215	35.7%
30270	FISH LIVERS,ROES	30	97	128	95	126	32.9%
30373	ATLANTIC POLLOCK	111	115	460	1,162	409	29.8%
30619	OTHERCRUST.,FRZN	5	30	60	31	16	26.4%
30261	SARDINES,N LIVR/ROE	21	45	50	31	66	26.2%
30266	EELS	14	70	16	15	41	24.1%
30329	OTHER SALMON	19	21	19	38	53	22.5%
30219	OTHER SALMON	93	52	178	251	249	21.8%
30490	OTHER 0304	4,071	4,386	4,654	6,371	10,414	20.7%
30232	YELLOWFIN TUNAS	51	99	214	127	118	18.3%
30612	FRZN LOBSTER+SHELL	120	197	277	207	271	17.7%
30250	COD,NOT LIVERS/ROES	938	652	866	1,205	2,044	16.8%
30721	SCALLOP LIVE,FR/CHL	443	521	671	921	841	13.7%
30240	HERRINGS,N LIVR/ROE	3,027	862	2,130	2,824	5,338	12.0%
30562	COD, NT DRIED,SMOKE	1,205	1,527	1,398	1,276	2,091	11.7%
30710	OYSTERS	721	710	746	787	1,217	11.0%
30360	COD	5,158	7,341	6,587	8,186	8,406	10.3%
30212	SALMONAT,PA,DAN	10,430	14,421	19,111	22,723	16,935	10.2%

\* Average Annual Growth Rate

Source: Derived from World Trade Atlas data

The following table shows the U.S. processed fish and seafood items that achieved the top growth rates in exports to Canada over the 1997-2001 period. Prepared fish sticks, other prepared fish and salmon were the top growth categories. U.S. exports were also strong for imitation seafood categories during the period.

U.S. Processed Fish and Seafood Exports to Canada; Top Growth Rate Categories, '97-01							
HS	Description	mt	mt	mt	mt	mt	AAGR
	United States	1997	1998	1999	2000	2001	
	1604 FISH AND CAVIAR	18,276	18,698	20,419	20,826	25,845	7.2%
160400000	Fishstick & sim prod,any size/sh,fillets/o portion	9	485	814	738	1,025	157.1%
160420908	Fish, nes, pre-cooked, frozen	22	323	366	281	2,375	154.7%
160411002	Salmon, not in oil, in cans or glass	481	897	2,027	2,960	7,153	71.6%
160420200	Gefilte fish, prepared or preserved	5	15	10	25	31	42.0%
160420100	Prepared meals of fish	66	51	39	197	323	37.4%
160412101	Herring fillets, pickled	0	0	0	0	0	34.2%
160430001	Caviar	2	2	2	2	8	30.4%
160420902	Imitation seafood, pre-cooked, fresh	932	1,055	998	1,907	2,584	22.6%
160420901	Fish paste	14	95	26	32	37	22.3%
160411009	Salmon,o/t in cans/glass jars, prepr/presvd,whole	295	415	239	105	774	21.3%
160415001	Mackerel, in cans or glass jars, whole or pce, exc	0	1	1	3	1	19.0%
160411002	Coho salmon,not in oil, in cans or glass jars,	76	189	98	153	149	14.5%
160411002	Sockeye salmon,not in oil, in cans or glass jars,	2,431	2,232	2,612	3,819	4,379	12.5%
160420902	Imitation seafood, pre-cooked, frozen	1,017	996	1,359	1,868	1,797	12.1%

*AAGR = Average Annual Growth Rate		
Source of Data: Derived from Statistics Canada data		

### List of Importers

The Seafood Annual, CA0159, pages 38-40 contained a listing of some of the major Canadian importers of edible fish and seafood. In addition, Industry Canada's Importer Database can be a useful tool for locating importers. It is available on line at:

[http://strategis.ic.gc.ca/sc\\_mrkti/cid/engdoc/index.html](http://strategis.ic.gc.ca/sc_mrkti/cid/engdoc/index.html)

### Summary of Regulatory Requirements for U.S. Fish Products in Canada

The following information outlines basic information pertaining to safety, quality, composition, labeling requirements and inspection procedures of imported fish into Canada as administered by the Canadian Food Inspection Agency (CFIA), Fish Inspection Directorate. The authority for the control and inspection of fish is provided under: The Fish Inspection Act and the Fish Inspection Regulations. The CFIA's Fish Inspection Directorate also takes into consideration requirements of other Canadian federal agencies concerned with the inspection of food such as Health Canada.

The Canadian importer of U.S. fish and seafood products must be in possession of a Fish Import Licence. There are three categories of licence: a Fish Importers Licence, a Shared Quality Management Program for Importers Licence (QMPI) and an Enhanced QMPI. A Fish Import Licence costs C\$500 per year. The import licence fee for Shared or Enhanced QMPI is C\$5,000 per year. Shared and Enhanced QMPI importers are required to implement a high level of quality assurance activities.

Importers are required to notify the CFIA, prior to importation of a product or within 48 hours following importation, of the product type and quantity, the name of the producer, the country of origin and the storage location of each product contained in a shipment. Product is not to be moved pending inspection or notification by an inspector concerning the inspection requirements of the products.

For canned products, the import notification must be accompanied by a code list which indicates the processing establishment and the number of containers for each production code. Failure to provide proper written notification for each imported shipment may result in enforcement action by CFIA.

Fees will be charged for imported products based on the declared weight (i.e. the quantity of fish identified in the written notification provided to CFIA) at the time of importation.

When an imported product fails to comply with the Fish Inspection Regulations, the product will be listed on the Fish Inspection Directorate Import Alert List, and all subsequent importations of this product from the same producer will be subject to mandatory inspection until such time as four (4) consecutive importations comply with the Fish Inspection Regulations. The Canadian importer is required to pay the inspection fees, the amount to depend on the test(s) performed, for the inspection of any product by the Fish Inspection Directorate. Importers are invoiced for all inspection fees, on a monthly basis.

For information on the CFIA's activities, regulations and requirements related to the importation of fish and seafood, including the Canadian Shellfish Sanitation Program, Import Inspection and the Quality Management Program, visit CFIA's Fish Inspection Directorate webpage, at:

<http://www.inspection.gc.ca/english/anima/fispoi/fispoie.shtml>

## Section IX. Supply and Distribution and Trade Matrices

## Groundfish

PSD Table						
Country	Canada					
Commodity	Groundfish, Whole/Eviscerated				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	70000	80000	68000	72000	0	75000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	29000	26979	31500	28000	0	30000
TOTAL Imports	29000	26979	31500	28000	0	30000
TOTAL SUPPLY	99000	106979	99500	100000	0	105000
Intra-EC Exports	0	0	0	0	0	0
Other Exports	19000	19997	19500	22000	0	23000
TOTAL Exports	19000	19997	19500	22000	0	23000
Domestic Consumption	80000	86982	80000	78000	0	82000
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	80000	86982	80000	78000	0	82000
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	99000	106979	99500	100000	0	105000

## Trade Matrices: Groundfish

Canadian Groundfish Imports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	31,600	26,873	26,979	16,828	18,525	10%
United States	8,506	11,302	11,515	7,291	8,877	22%
Russia	14,963	9,412	9,780	5,843	7,001	20%
Norway	3,466	3,194	2,057	1,337	1,606	20%
China	668	305	1,571	1,347	300	-78%
Uruguay	1,055	1,393	1,305	653	212	-68%
Poland	45	26	6	6	144	+100%+
Thailand	94	34	132	77	68	-12%
Faroe Islands	49	0	108	108	50	-54%
Iceland	46	96	108	60	39	-35%
Portugal	2	3	1	60	38	-36%
New Zealand	50	0	28	3	30	+100%+
All Others	2,706	1,108	395	47	190	308%
HS Codes						
030250	Cod, fresh or chilled					
30262	Haddock, fresh or chilled					
30263	Atlantic Pollock, fresh or chilled					
0302690010	Hake, fresh or frozen					
030360	Cod, frozen					
030372	Haddock, frozen					
30373	Atlantic Pollock, frozen					
30378	Hake, frozen					
Source: World Trade Atlas						

Canadian Groundfish Exports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	17,785	19,505	19,997	11,046	13,187	19%
United States	15,840	18,400	18,567	10,411	9,835	-6%
Korea, South	170	48	418	4	2,157	+100%+
Spain	694	458	313	148	503	240%
China	72	0	19	19	249	1194%
Japan	544	300	374	349	180	-49%
Denmark	0	11	0	0	110	+100%+
Germany	121	0	11	11	59	447%
United Kingdom	144	81	78	19	39	100%
Russia	0	0	25	0	24	+100%+
Jamaica	0	23	0	0	21	+100%+
France	81	42	38	16	11	-32%
All Others	118	143	154	68	0	-100%
HS Codes						
03025010	Cod, Atlantic, fresh or chilled					
03025090	Cod, nes., fresh or chilled					
03026200	Haddock, fresh or chilled					
03026300	Coalfish, fresh or chilled					
03026911	Perch, Ocean, fresh or chilled					
03026921	Hake, fresh or chilled					
03026923	Cusk, fresh or chilled					
03036010	Cod, Atlantic, frozen					
03036090	Cod, nes., frozen					
03037200	Haddock, frozen					
03037300	Coalfish, frozen					
03037800	Hake, frozen					
03037912	Cusk & Pollock, frozen					
03037915	Perch, Ocean, frozen					

Source: World Trade Atlas		
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## Groundfish Filets

PSD Table						
Country	Canada					
Commodity	Groundfish, Fillets				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	19000	20000	19000	19000	0	19500
Intra-EC Imports	0	0	0	0	0	0
Other Imports	12000	12603	12000	12000	0	13000
TOTAL Imports	12000	12603	12000	12000	0	13000
TOTAL SUPPLY	31000	32603	31000	31000	0	32500
Intra-EC Exports	0	0	0	0	0	0
Other Exports	13500	14817	13000	14500	0	15000
TOTAL Exports	13500	14817	13000	14500	0	15000
Domestic Consumption	17500	17786	18000	16500	0	17500
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	17500	17786	18000	16500	0	17500
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	31000	32603	31000	31000	0	32500



Canadian Groundfish Filet Imports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	12,245	10,431	12,603	7,029	6,563	-7%
China	3,908	4,234	6,255	3,595	3,650	2%
United States	3,742	3,708	4,209	2,105	1,676	-20%
United Kingdom	1,142	685	578	171	334	95%
New Zealand	618	738	482	415	252	-39%
Norway	540	150	390	215	227	5%
Korea, South	3	24	128	42	111	167%
Iceland	210	58	42	36	83	127%
Faroe Islands	427	276	180	165	68	-59%
Denmark	78	0	37	37	47	29%
Russia	1,324	276	76	76	28	-63%
Thailand	1	0	42	42	19	-54%
All Others	251	282	184	131	67	-49%
HS Code List						
0304.10.00.11 Cod fillets, fresh or chilled						
0304.10.00.12 Haddock fillets, fresh or chilled						
0304.20.00.30 Cod fillets, frozen						
0304.20.00.40 Haddock fillets, frozen						
0304.20.00.61 Alaska Pollock fillets, frozen						
0304.20.00.69 Pollock fillets, frozen, nes						
Source: World Trade Atlas						

Canadian Groundfish Filet Exports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	18,136	16,508	14,817	8,188	8,223	0%
United States	17,406	15,867	14,050	7,867	6,658	-15%
China	27	0	5	0	383	+100%
Japan	72	59	0	0	287	+100%
Korea, South	0	0	0	0	242	+100%
United Kingdom	194	78	175	116	195	67%
France	0	15	109	42	175	320%
Switzerland	96	33	328	101	139	37%
Portugal	131	40	71	0	101	+100%
Barbados	0	0	2	0	32	+100%
Germany	165	281	0	0	13	+100%
All Others	46	135	77	62	(0)	-100%
HS Codes						
03041021	Cod, Atlantic, fillets, fresh or chilled					
03041029	Cod, nes., fillets, fresh or chilled					
03041071	Haddock fillets, fresh or chilled					
03042015	Cod fillets, frozen, in blocks > 4.5 kg					
03042016	Perch, Ocean, fillets, frozen in blocks > 4.5 kg					
03042017	Haddock fillets, frozen, in blocks > 4.5 kg					
03042018	Pollock fillets, frozen, in blocks > 4.5 kg					
03042051	Cod, Atlantic, fillets, frozen, in blocks 4.5 kg and under					
03042059	Cod, nes., fillets, frozen, in blocks 4.5 kg and under					
03042061	Perch, Ocean, fillets, frozen in blocks 4.5 kg and under					
03042072	Cusk & Hake, fillets, frozen, 4.5 kg and under					
03042073	Pollock fillets, frozen, 4.5 kg and under					

Source: World Trade Atlas		
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## Flatfish

PSD Table						
Country	Canada					
Commodity	Flatfish, Whole/Eviscerated				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	17000	17000	16500	17500	0	18000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	11500	11036	12000	12500	0	12750
TOTAL Imports	11500	11036	12000	12500	0	12750
TOTAL SUPPLY	28500	28036	28500	30000	0	30750
Intra-EC Exports	0	0	0	0	0	0
Other Exports	15800	17151	16000	18500	0	19000
TOTAL Exports	15800	17151	16000	18500	0	19000
Domestic Consumption	12700	10885	12500	11500	0	11750
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	12700	10885	12500	11500	0	11750
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	28500	28036	28500	30000	0	30750

## Trade Matrices: Flatfish

Canadian Flatfish Imports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	9,452	10,171	11,036	6,596	8,104	23%
United States	8,354	7,439	9,172	5,288	6,881	30%
Russia	97	624	319	294	325	11%
Estonia	0	61	335	318	235	-26%
China	146	152	232	183	106	-42%
Greece	0	1	29	24	23	-5%
Greenland	29	609	24	21	22	2%
Japan	414	589	115	113	0	-100%
Lithuania	0	10	478	109	0	-100%
Latvia	0	18	123	123	0	-100%
All Others	411	668	210	124	512	313%
HS Codes						
030221; Halibut fresh or chilled						
030222; Plaice, fresh or chilled						
030223; Sole, fresh or chilled						
030229; Flatfish, nes., fresh or chilled						
030331; Halibut, frozen						
030332; Plaice, frozen						
030333; Sole, frozen						
030339; Flatfish, frozen						
Source: World Trade Atlas						

Canadian Flatfish Exports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	16,820	15,620	17,151	8,672	11,148	29%
United States	13,611	11,272	12,270	5,922	9,220	56%
China	10	131	550	157	690	340%
Japan	744	1,128	1,508	1,299	642	-51%
Taiwan	1,543	1,914	1,727	660	342	-48%
United Kingdom	267	199	183	110	69	-38%
Germany	89	58	309	103	64	-38%
Hong Kong	7	168	46	4	54	1347%
Switzerland	2	0	54	37	45	21%
France	84	93	115	94	21	-78%
Portugal	0	0	26	26	3	-89%
All Others	463	657	363	261	(0)	-100%
HS Codes						
03022110; Atlantic Halibut, fresh or chilled						
03022120; Pacific Halibut, fresh or chilled						
03022130; Greenland Halibut, fresh or chilled						
03022200; Plaice, fresh or chilled						
03022300; Sole, fresh or chilled						
03022910; Flounder, fresh or chilled						
03022990; Flatfish, nes, fresh or chilled						
03033110; Atlantic Halibut, frozen						
03033120; Pacific Halibut, frozen						
03033130; Greenland Halibut, frozen						
03033220; Plaice, frozen						
03033900; Flatfish nes, frozen						
Source: World Trade Atlas						

## Urchin Roe, Caviar, Liver

PSD Table						
Country	Canada					
Commodity	Fish,Urchin Roe/Caviar,Livers				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	9500	10000	9000	7000	0	7000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	2000	2273	2000	2300	0	2500
TOTAL Imports	2000	2273	2000	2300	0	2500
TOTAL SUPPLY	11500	12273	11000	9300	0	9500
Intra-EC Exports	0	0	0	0	0	0
Other Exports	10100	9831	9650	8000	0	7000
TOTAL Exports	10100	9831	9650	8000	0	7000
Domestic Consumption	1400	2442	1350	1300	0	2500
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	1400	2442	1350	1300	0	2500
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	11500	12273	11000	9300	0	9500

## Trade Matrices: Roe

Canada: Imports of Roe, Caviar, Liver						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	1,058	1,418	2,273	1,803	1,897	5%
United States	999	1,314	2,195	1,754	1,806	3%
New Zealand	1	0	4	3	30	1055%
China	0	0	0	0	26	+100%
Japan	23	46	56	39	18	-53%
Norway	0	0	0	0	7	+100%
Russia	4	12	3	1	2	186%
Spain	1	2	1	0	1	192%
Germany	2	2	1	1	1	-24%
All others	25	42	12	6	6	6%
HS Codes						
30270; Livers and roes, fresh or chilled						
30280; Livers and roes, frozen						
30250; Livers and roes, dried, smoked, salted or in brine						
160430; Caviar and caviar substitutes prepared from fish eggs						
Source: World Trade Atlas						



Canada: Roe, Caviar, Liver Exports						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	10,033	10,580	9,831	9,831	4,790	-51%
Japan	7,212	8,051	8,126	8,126	4,092	-50%
China	422	513	382	382	418	10%
United States	310	211	203	79	158	101%
United Kingdom	235	171	293	19	40	111%
Thailand	0	0	10	10	35	255%
Sweden	591	117	146	54	28	-48%
Germany	553	865	385	99	7	-93%
Finland	49	42	49	30	4	-87%
Korea, South	21	0	35	33	3	-91%
Belgium	21	0	35	0	2	+100%
All Others	0	0	0	0	0	-
HS Codes						
030270 Livers and roes, fresh or chilled						
03038020 Herring roe, frozen						
03038030 Salmon roe, frozen						
03038090 Fish livers and roes, nes., frozen						
03052020 Herring roe, dried, smoked, salted or in brine						
03052030 Salmon roe, dried, smoked, salted or in brine						
03052090 Fish livers and roes, nes., dried, smoked, salted or in brine						
160430 Caviar and caviar substitutes prepared from fish eggs						
03038090 Fish livers and roes, nes., frozen						
03052020 Herring roe, dried, smoked, salted or in brine						
03052030 Salmon roe, dried, smoked, salted or in brine						
03052090 Fish livers and roes, nes., dried, smoked, salted or in brine						

160430	Caviar and caviar substitutes prepared from fish eggs
Source: World Trade Atlas	

## Salmon

PSD Table						
Country	Canada					
Commodity	Salmon, Whole/Eviscerated				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	56000	58000	60000	65000	0	70000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	24000	22552	25000	20000	0	22000
TOTAL Imports	24000	22552	25000	20000	0	22000
TOTAL SUPPLY	80000	80552	85000	85000	0	92000
Intra-EC Exports	0	0	0	0	0	0
Other Exports	60000	63222	65000	70000	0	75000
TOTAL Exports	60000	63222	65000	70000	0	75000
Domestic Consumption	20000	17330	20000	15000	0	17000
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	20000	17330	20000	15000	0	17000
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	80000	80552	85000	85000	0	92000

## Trade Matrices: Salmon

Canada: Imports of Salmon, Whole or Eviscerated, fresh or frozen						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
The World	28,225	31,334	22,552	11,764	8,464	-28.1%
United States	25,619	29,278	20,443	10,387	7,417	-28.6%
Chile	318	914	1,002	728	464	-36.2%
Philippines	1	32	185	54	144	163.9%
Cuba	26	61	54	40	85	112.5%
Sri Lanka	0	0	90	50	58	15.0%
South Africa	0	0	0	0	53	100.0%
Mexico	101	78	90	59	45	-24.1%
Trinidad & Tobago	12	24	14	8	33	322.4%
Tunisia	0	0	0	0	15	100.0%
Turkey	0	37	76	21	5	-77.0%
Norway	1,338	261	71	32	0	-100.0%
All Others	811	649	526	384	146	-62.0%
HS Codes						
302.12 Pacific, Atlantic,& Danube, fresh or chilled						
302.19 Salmonidae, nes., fresh or chilled						
303.10 Pacific, frozen						
303.11 Sockeye						
303.19 Pacific, nes						
303.22 Atlantic, frozen						
303.29 Salmonidae, nes., frozen						
Source: World Trade Atlas						

Canada: Exports of Salmon, Whole or Eviscerated, fresh or frozen						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	56,347	54,857	63,222	36,684	41,485	13%
United States	49,967	48,325	56,025	32,522	40,260	24%
Japan	3,241	3,196	3,699	2,125	647	-70%
Taiwan	1,281	952	1,772	1,358	334	-75%
China	397	440	400	119	92	-22%
Hong Kong	35	167	188	150	65	-57%
Lithuania	0	0	52	52	34	-35%
Russia	44	0	0	0	23	+100%
Haiti	0	3	0	0	23	+100%
Belgium	104	252	2	2	2	7%
Sweden	174	85	6	6	2	-57%
Korea, South	10	6	52	5	1	-76%
All Others	0	0	0	0	0	-
0302.12 Pacific, Atlantic,& Danube, fresh or chilled						
0302.19 Salmonidae, nes., fresh or chilled						
0303.1 Pacific, frozen						
0303.22 Atlantic, frozen						
0303.29 Salmonidae, nes., frozen						
Source: World Trade Atlas						

## Canned Salmon

PSD Table						
Country	Canada					
Commodity	Salmon, Canned				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	21000	14050	22000	15000	0	16000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	11500	16864	11000	18000	0	19000
TOTAL Imports	11500	16864	11000	18000	0	19000
TOTAL SUPPLY	32500	30914	33000	33000	0	35000
Intra-EC Exports	0	0	0	0	0	0
Other Exports	9000	9956	9000	10000	0	11000
TOTAL Exports	9000	9956	9000	10000	0	11000
Domestic Consumption	23500	20958	24000	23000	0	24000
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	23500	20958	24000	23000	0	24000
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	32500	30914	33000	33000	0	35000

## Canned Salmon Production

Canned Salmon Production in 48 lb. Cases						
		2000			2001	
	from B.C. fish		from imported fish		from B.C. fish	from imported fish
Sockeye	211,282		160,081		132,027	12,786
Pink	209,574		133,496		269,857	218,321
Coho	0		4,200		0	4,911
Chum	15,428		6,996		4,374	3,829
Chinook	0		0		149	0
Totals	436,284		304,773		406,407	239,847
Source: B.C. Salmon Marketing Council						

Canada: Imports of Canned Salmon						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
HS 1604.11				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	14,182	12,429	16,864	5,092	6,080	19%
United States	13,320	11,548	15,208	4,413	5,076	15%
Thailand	141	240	284	31	447	1347%
China	0	12	199	106	179	69%
Chile	15	11	611	82	147	79%
Malaysia	0	0	0	0	108	+100%
Korea, South	687	598	473	429	86	-80%
Denmark	0	2	52	4	22	461%
Norway	2	0	0	0	5	+100%
United Kingdom	14	4	6	3	5	55%
France	2	2	3	1	3	271%
All Others	1	12	27	24	4	-83%
Source: World Trade Atlas						

Canada: Exports of Canned Salmon						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
HS 1604.11				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	8,556	9,377	9,956	4,700	3,926	-16%
United Kingdom	4,010	4,434	4,454	1,828	1,474	-19%
Australia	1,372	1,098	1,455	698	666	-5%
Belgium	349	540	883	574	627	9%
New Zealand	901	1,141	1,060	490	567	16%
Ireland	115	155	158	116	150	29%
Netherlands	339	137	258	112	139	24%
Italy	313	201	177	91	92	1%
United States	513	1,377	1,227	621	82	-87%
France	115	74	8	0	37	+100%
China	0	0	0	0	18	+100%
Barbados	7	8	2	1	15	996%
All Others	522	211	274	168	59	-65%
Source: World Trade Atlas						

## Lobster

PSD Table						
Country	Canada					
Commodity	Lobster				(MT)	
	Revised	2001	Preliminary	2002	Forecast	2003
	Old	New	Old	New	Old	New
Market Year Begin		01/2001		01/2002		01/2003
Beginning Stocks	0	0	0	0	0	0
Total Production	38000	38000	40000	42000	0	45000
Intra-EC Imports	0	0	0	0	0	0
Other Imports	16000	16927	16000	17000	0	17500
TOTAL Imports	16000	16927	16000	17000	0	17500
TOTAL SUPPLY	54000	54927	56000	59000	0	62500
Intra-EC Exports	0	0	0	0	0	0
Other Exports	40000	40519	41000	43000	0	45000
TOTAL Exports	40000	40519	41000	43000	0	45000
Domestic Consumption	14000	14408	15000	16000	0	17500
Other Use/Loss	0	0	0	0	0	0
TOTAL Utilization	14000	14408	15000	16000	0	17500
Ending Stocks	0	0	0	0	0	0
TOTAL DISTRIBUTION	54000	54927	56000	59000	0	62500



## Trade Matrices: Lobster

Canada: Imports of Lobster, Whole or Eviscerated, fresh or frozen						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World -	16,107	18,067	16,927	1,926	3,807	98%
United States	15,289	17,133	16,217	1,542	3,273	112%
Cuba	240	324	303	134	301	125%
Bahamas	181	247	182	122	95	-22%
Haiti	20	12	68	33	52	54%
India	91	119	29	25	25	2%
Mexico	3	18	22	17	1	-91%
Nicaragua	5	22	18	15	9	-35%
Peru	4	0	15	0	1	+100%
Iceland	12	14	9	3	4	28%
Belize	1	4	9	3	0	-100%
United Arab Emirates	12	8	7	5	14	159%
China	6	3	5	4	3	-23%
Honduras	24	4	4	2	16	706%
All Others	220	162	38	22	11	-51%
HS codes						
030611 Rock Lobster, frozen						
030612 Lobster, nes, frozen, in shell						
030621 Rock Lobster, not frozen						
030622 Lobster, nes, not frozen, in shell						
Source: World Trade Atlas						

Canada: Exports of Lobster, Whole or Eviscerated, fresh or frozen						
1999-2001 Calendar Years						
Jan - July 2001 & 2002 Comparisons						
Units: metric tons						
				Jan-July	Jan-July	% change
	1999	2000	2001	2001	2002	02/'01
-- The World --	35,995	38,031	40,519	24,264	26,142	8%
United States	23,742	28,292	30,129	18,034	19,774	10%
Belgium	2,388	2,423	1,863	1,189	1,432	20%
France	2,580	1,719	1,966	1,096	1,242	13%
Japan	1,700	1,444	1,472	1,041	1,190	14%
United Kingdom	1,035	1,023	1,032	546	519	-5%
Germany	759	451	642	304	388	28%
Italy	437	552	791	540	368	-32%
Korea, South	188	289	472	221	366	65%
Hong Kong	478	370	414	257	224	-13%
Norway	261	285	233	150	126	-16%
Sweden	1,063	267	330	148	113	-23%
All Others	1,364	914	1,176	737	400	-46%
HS codes						
030611 Rock Lobster, frozen						
030612 Lobster, nes, frozen, in shell						
030621 Rock Lobster, in shell, frozen						
030622 Lobster, nes						
Source: World Trade Atlas						

Exchange Rates: Where prices and values in this report are expressed in Canadian dollars, the exchange rates are: 1999, C\$=US\$.6730; 2000, C\$=US\$.6733; 2001, C\$=US\$.6458; mid-October 2002, approximately US\$ .6275.

**VISIT OUR WEBSITE:** The FAS/Ottawa website is now accessible through the U.S. Embassy homepage. To view the website, log onto [www.usembassycanada.gov](http://www.usembassycanada.gov); click on Embassy Ottawa offices, then Foreign Agricultural Service. The FAS/Ottawa office can be reached via e-mail at: [info@usda-canada.com](mailto:info@usda-canada.com).